

## 2026 TRI-STATE SEMINAR

# Sponsor Prospectus



Through our annual three-day seminar, Tri-State Seminar, LLC (TSS) provides affordable, high-quality educational training opportunities to water and wastewater professionals from across the United States. The technical sessions and workshops hosted at the seminar are designed to provide continuing education, professional development, and technical advances to support the mission and vision of our Member Associations; AZ Water Association (AZ Water), California Water Environment Association (CWEA), and the Nevada Water Environment Association (NWEA).

In a world where treatment, production, and water quality demands are ever increasing, becoming a sponsor is the best way to differentiate your company from the competition! Your company's sponsorship at the seminar supports the mission and vision of TSS to develop and provide quality education and training programs that serve our attendees while keeping registration costs to a minimum.

Benefits of being a sponsor, even if you are not exhibiting, are:

- Opportunity to strengthen brand awareness and exposure with attendees
- Increased exposure for your company through branded merchandise and signage
- Foster a positive reputation and reinforce your position as a premier leader in the water community

### PREMIUM SPONSORSHIP LEVELS & BENEFITS

Avoid the rush! Companies securing a premium sponsorship opportunity will be afforded early priority access to the exhibit booth registration process before general Exhibit Hall Booth registration opens. If you select and receive confirmation for a **PLATINUM, GOLD, SILVER, OR COPPER** sponsorship opportunity during this registration period, you will be offered an opportunity to secure your booth registration (i.e. no need to register separately when general exhibit booth registration opens)!! Note that each premium sponsorship option includes a set maximum number of booths that are included in the specific option. Through the online portal, you will select your premium sponsorship option and the number of booth space(s) you would like to reserve. The TSS Sponsorship & Exhibit Hall Committees will review and approve premium sponsor and booth registrations to ensure no duplicate registrations have been completed by the same company. We will contact successful Sponsors directly to select your booth space location, with Platinum sponsors being contacted first, followed by Gold, Silver, and then Copper. We anticipate this process will take place over the course of three weeks after Premium Sponsorship closes.

**Note:** Booth Space payment is **not** included in sponsorship pricing – sponsors must also pay for Exhibit Hall Booth Space(s).

### PROSPECTIVE SPONSOR AND EXHIBITOR INVITATION LIST PREREGISTRATION FORM

This year we are implementing a Prospective Sponsor and Exhibitor Invitation List PreRegistration Form" which **MUST** be completed by those companies who wish to attempt to register for a Premium Sponsorship or General Exhibitor Registration for the 2026 Tri-State Seminar. This step helps streamline the process and reduces stress on the registration system by ensuring that each company has a single, designated point of contact. Please note that completing this form **does not guarantee registration**. All interested Sponsor and/or Exhibitor organizations **must preregister** by submitting this form. This preregistration is intended to identify **one company designated contact** who will receive the email containing the official registration link for **Premium Sponsorship** or **General Exhibitor Registration**. This form is available on our website.

## Platinum Sponsorship – \$10,000

- Includes five (5) complimentary seminar registrations (valued at ~\$500)
- Opportunity to purchase up to fourteen (14) exhibit hall booth spaces during early-access period for sponsors
- Company logo recognition on the seminar website with a link to the sponsor company's website, company logo recognition on signage at the seminar and company logo recognition in the Program Guide and post-conference magazine that reaches over 4,500 readers
- Full page advertisement in the Program Guide (valued at ~\$1,100 – camera ready art must be received by **May 1, 2026** or ad page will be forfeit)
- Golf Tournament Tee Sponsor sign
- One of the following sponsorship options:

#### Seminar Lanyards

Approximately 6,000 lanyards will be printed with the title of the seminar and your company name and/or logo. Limited to one (1) sponsor.

#### Seminar Mobile App "Splash Page"

The "splash page" is a full screen ad that displays when the seminar mobile app is launched or refreshed, giving the sponsor excellent brand visibility. Limited to one (1) sponsor.

#### Seminar Wi-Fi Access

Wi-Fi login page and access code will be designed and programmed to use your company name, slogan, or exhibit booth number. Limited to one (1) sponsor.



## Gold Sponsorship – \$6,000

- Includes three (3) complimentary seminar registrations (valued at ~\$300)
- Opportunity to purchase up to eight (8) exhibit hall booth spaces during early-access period for sponsors
- Company logo recognition on the seminar website with a link to the sponsor company's website, company logo recognition on signage at the seminar and company logo recognition in the Program Guide and post-conference magazine that reaches over 4,500 readers
- Half-page advertisement in the Program Guide (valued at ~\$550 – *camera ready art must be received by **May 1, 2026** or ad page will be forfeit*)
- Golf Tournament Tee Sponsor sign
- One of the following sponsorship options:

### Conference Bags

Every registered attendee will receive a conference bag stuffed with "goodies". Bags will be co-branded with sponsor logo(s) and the Tri-State Seminar logo. These conference bags are a "walking" advertisement for your company during the conference and used throughout the year by the attendees! Limit two (2) sponsors.

### Golf Simulators

Two (2) golf simulators will be installed in strategic locations within the Exhibit Hall. We anticipate heavy use and attendee excitement for the opportunity to play a little golf while visiting our exhibitors. Sponsor logo(s) will be displayed on the golf simulator screen (two per simulator). Limited to four (4) sponsors.

### Hotel Room Key Cards

South Point Hotel guests will carry customized key cards to access their hotel room for the duration of their stay. Approximately 6,000 hotel room key cards will bear your company logo co-branded with the Tri-State Seminar logo. Limited to two (2) sponsors (~3,000 hotel room key cards per sponsor).

### Emoji Stress Reliever

Every registered attendee will receive a stress reliever in their conference bag. Limited to two (2) sponsors (2,000 units per sponsor).



## Silver Sponsorship – \$4,000

- Includes two (2) complimentary seminar registrations (valued at ~\$200)
- Opportunity to purchase up to four (4) exhibit hall booth spaces during early-access period for sponsors
- Company logo recognition on the seminar website with a link to the sponsor company's website, company logo recognition on signage at the seminar and company logo recognition in the Program Guide and post-conference magazine that reaches over 4,500 readers
- Golf Tournament Tee Sponsor sign
- One of the following sponsorship options:

### Welcome Reception

The Monday evening Welcome Reception is hosted in the South Point Hotel Showroom and attended by approximately 500 seminar attendees. Sponsor logos will appear in the Program Guide on the event advertisement. Company logo recognition will be on signage at the event entrance and napkins bearing company logo(s) will be used during the event. Limited to four (4) sponsors.

### Exhibit Hall Bars

The TSS Exhibit Hall is extremely well attended each evening as attendees gather to see the "latest and greatest" in "tried and true" as well as new technology and solutions for industry problems. Company logo recognition will be on signage at the bars and cocktail napkins bearing company logo(s) will be used during the event. Limited to four (4) sponsors.

### Seminar Mobile App Video

A rotating video will appear on the homepage of the mobile app screen serving as a very cost-effective way to create brand awareness. Sponsor shall provide video clip up to 15 seconds in length. Limited to four (4) sponsors.

### Staircase Signage

Adhesive signage will be affixed to the large hotel staircase leading to the Exhibit Hall. Stairs are approximately 6" high x 9' long. Signage will be the sponsor company logo(s) co-branded with the Tri-State Seminar logo. Limited to four (4) sponsors.

## Copper Sponsorship – \$1,500

- Includes one (1) complimentary seminar registration (valued at ~\$100)
- Opportunity to purchase one (1) exhibit hall booth space during early-access period for sponsors
- Company name recognition on the seminar website and company logo recognition in the Program Guide and post-conference magazine that reaches over 4,500 readers
- Golf Tournament Tee Sponsor sign
- One of the following sponsorship options:

### Session or Workshop Sponsor

Includes prominent logo placement on the session room signage, giving your company high visibility to all attendees participating in the session. Limited to ten (10) sponsors.

### Seminar Java Jolts

Coffee is the elixir of life – and that is especially true when our technical

sessions and workshops begin at 0730! Sponsor logo(s) displayed on signage at the break stations. Limited to six (6) sponsors.

### Educational Tours

Education can be fun and that is especially true of our tour offerings. With staples like the Hoover Dam and the Venetian Hotel, we are adding more facility tours and tours to venues that feature water. Sponsor logo(s) will be on signage near the shuttle bus pick-up locations. Limited to five (5) sponsors.

### Emerging Professionals Networking Event

Emerging Professionals are the future of our industry. We are proud to continue hosting a special event during TSS so they can meet and network with peers to establish long term relationships. Sponsor recognition at the event and signage are a great way to showcase your support of the industry. Limited to four (4) sponsors.

## Big Bend Sponsorship – \$500

- Includes one (1) complimentary seminar registration (valued at ~\$100)
- Company logo recognition in the Program Guide and post-conference magazine that reaches over 4,500 readers
- No Limit on number of sponsors

## Golf Tee Sponsorship – \$250

- Includes DIGITAL LOGO on each golf cart at sponsored tee
- Recognition at Golf Tournament Lunch
- Company name recognition in the Program Guide and post-conference magazine that reaches over 4,500 readers

### LOGO & ADVERTISEMENT DEADLINE

Camera ready art must be received by **May 1, 2026** to be acknowledged in the Program Guide. Acceptable formats for logos include PNG (preferred), GIF, JPEG, or PDF. The TSS Sponsorship Task Force shall make reasonable efforts to secure an approved logo from the Sponsor prior to publication deadlines. The Sponsor shall indemnify, defend, and hold harmless Tri-State Seminar, LLC against any liability, damage, loss, or expense resulting from the unintentional use of an incorrect logo.

Advertisements included with the Platinum and Gold level sponsorships must be submitted by **May 1, 2026** to be included in the Program Guide. This advertisement will be directly coordinated through the Sponsorship Task Force. SEND THIS ADVERTISEMENT DIRECTLY TO TSS ([sponsors@tristateseminar.com](mailto:sponsors@tristateseminar.com)). Advertisements must be print-ready art in PDF format (save at PDF/X-1a:2001 resolution setting) or InDesign format. All screen and printer fonts must be approved images at 300 dpi at final size. Half-page advertisement specifications are 7 inches by 4.625 inches.

### HOW DO I REGISTER AS A SPONSOR?

Go to our website ([www.tristateseminar.com](http://www.tristateseminar.com)) and click on the SPONSOR REGISTRATION button. Follow the registration prompts to secure your selection.

### CANCELLATIONS

All sponsorship cancellations must be received in writing by 5:00pm (PDT) on Friday, May 1, 2026. Cancellation requests are not effective until received by TSS in writing. Written cancellations must be sent by email to [sponsors@tristateseminar.com](mailto:sponsors@tristateseminar.com). Written cancellation requests received May 2, 2026 and after are NOT eligible for refund.

### QUESTIONS?

Questions about sponsorships, logos, camera ready art, and advertisements can be sent to Raj Chavan and Nikita Lingenfelter at [sponsors@tristateseminar.com](mailto:sponsors@tristateseminar.com).